



Cape School

**Connecticut Insurance Continuing Education**

PO Box 169 • Buckingham, VA 23921

Sponsor #10732

**Compare our prices with the competition. You won't believe the savings with Cape School!**  
**20% OFF CLASSROOM TUITION - FORMER STUDENT DISCOUNT!**

## 2010 SCHEDULE



MORE CHOICES WITH CAPE . . . CLASSROOM • ONLINE, WRITTEN & INTERACTIVE ONLINE SELF-STUDY COURSES.

Tel. 1-800-320-4955

[www.capeschool.com](http://www.capeschool.com)

FAX 888-303-1828

Cape School is looking for qualified instructors! Are you an expert in your field? Interested?  
Go to: [www.capeschool.com](http://www.capeschool.com)

## INTERACTIVE *ONLINE* COURSES

### Save Time & Money!



Flood Insurance Training for Ins.Agents <i>Satisfies FEMA &amp; NFIP flood requirement.</i>	3 cr., 100938 (FLD3)	* ONLY \$18
Ethics:A Practical Guide	4 cr., 60333 (LRE4)	* ONLY \$24
Ethics for the Field of Insurance	4 cr., 58546 (LRE4)	* ONLY \$24
Insurance as a Social Instrument	4 cr., 58547 (LH2/PC2)	* ONLY \$24
Everyday Law for Ins.Agents	6 cr., 58544 (LRE6)	* ONLY \$36
Group Insurance Concepts	6 cr., 58549 (LRE2/LH4)	* ONLY \$36
Ins. Fraud: Problems & Preventions	6 cr., 58548 (PC6)	* ONLY \$36
Long Term Care: Addressing Senior Needs	6 cr., 101931 (LH6)	* ONLY \$36
Automobile Ins. Coverage	8 cr., 101930 (PC8)	* ONLY \$48
Disability Income Insurance	8 cr., 55227 (LH8)	* ONLY \$48
Underwriting: Write It Right!	8 cr., 58545 (LRE6/LH2)	* ONLY \$48
Identity Theft Insurance	9 cr., 54183 (LRE2/PC7)	* ONLY \$54

**Wow! That's only \$6 per credit.**

**Prepay\*** and take courses at your leisure – *or* – **Pay after course completion!**\*

\* Tuition does not include Sircon's \$3.75 per course filing fee.

**Complete your entire CE requirement with one course - one test - one low price - only \$59. Available in written and online formats.**



# CT Insurance CE 2010 Classroom Schedule

**Earn 8 Credits Each Day! All courses are CT approved.**

Dates below are classified according to the type of course being offered.

Please refer to the "Credits Required" below to determine what you need.

Classroom Attendance: Class starts at 9am. Walk-in registration starts at 8:30am. \$20 walk-in fee if not pre-registered.

LH 1 (LRE)	LH 2	PC 1 (LRE)	PC 2	PC 3
Suitability Issues and the Insurance Agent 9am-5pm 8 cr. (3LRE, 5LH) 101495	Addressing Senior Needs With LTC, 9am-12:30pm, 4 cr. (LH), 100669  Medicare, Medicare Supplements and LTC 1:30-5pm, 4 cr. (1LRE, 3LH), 23587	The Basics Of Errors and Omissions Coverage 9am-5pm 8 cr. (3LRE, 5PC) 101497	You're Not Me! Protecting Your Identity, 9am-12:30pm, 4 cr. (2PC, 2LRE), 57879  Loss Prevention - All Lines of Insurance, 1:30-5pm, 4 cr. (3PC, 1LRE), 41319	Auto Coverage for the Ins. Industry, 9am-12:30pm, 4 cr. (PC), 101493  Flood Ins. - The Basics for Agents 1:30-5pm, 4 cr. (3Flood, 1PC), 101494

## DANBURY

*Holiday Inn*

80 Newtown Rd., 06810

July 21, Wed. - PC1

July 22, Thur. - PC2

Oct. 5, Tues. - LH1

Oct. 6, Wed. - LH2

## FARMINGTON

*The Farmington Inn*

827 Farmington Ave., 06032

June 23, Wed. - LH2

June 24, Thur. - LH1

Sept. 15, Wed. - PC2

Sept. 16, Thur. - PC1

Dec. 7, Tues. - LH1

Dec. 8, Wed. - LH2

## HARTFORD

*Holiday Inn Express*

185 Brainard Rd., 06114

July 13, Tues. - LH1

July 14, Wed. - LH2

Oct. 13, Wed. - LH2

Oct. 14, Thur. - LH1

## NEW LONDON

*Holiday Inn*

269 North Frontage Rd.,

06320

Aug. 17, Tues. - PC2

Aug. 18, Wed. - PC1

### *New Location*

## NORTH HAVEN

*Holiday Inn North Haven*

201 Washington Ave. 06473

June 22, Tues. - PC3

June 23, Wed. - PC1

Sept. 21, Tues. - LH2

Sept. 22, Wed. - LH1

Dec. 15, Wed. - PC2

Dec. 16, Thur. - PC1

## NORWALK

*4 Points Sheraton*

426 Main Ave, Rt 7, 06851

Aug. 3, Tues. - LH2

Aug. 4, Wed. - LH1

Oct. 19, Tues. - PC3

Oct. 20, Wed. - PC1

## WATERBURY

*Holiday Inn Express*

88 Union St., 06706

Aug. 4, Wed. - LH2

Aug. 5, Thur. - LH1

Nov. 16, Tues. - LH1

Nov. 17, Wed. - LH2

## WETHERSFIELD

*Hartford Comfort Inn*

1330 Silas Deane Hwy, 06109

June 15, Tues. - LH2

June 16, Wed. - LH1

Sept. 7, Tues. - PC1

Sept. 8, Wed. - PC2

Nov. 10, Wed. - PC1

Nov. 11, Thur. - PC2

## WINDSOR LOCKS

*Candlewood Suites*

149 Ella Grasso Tpk, 06096

Aug. 11, Wed. - PC1

Aug. 12, Thur. - PC2

## Connecticut State Requirements

### CE LICENSING PERIOD

Producers must complete their continuing education requirements by their license expiration date. The expiration dates for producers are their birth date.

### LICENSEES

- A producer must complete 24 credit hours of CE during their compliance period.

### CREDITS REQUIRED

Classroom and self-study courses approved in Connecticut for CE are assigned credits, based on their course content, in the following categories: Laws, Regulations and Ethics (LRE), Life and Health (LH), and Property and Casualty (PC). Licensed insurance producers must receive credits in each of their lines of authority, plus all producers must receive LRE credits.

- Producers must complete the following: 6 credit hours in each major line held and 3 credit hours in laws, regulations and ethics. The credit hours must total 24.

*For example: A licensee who holds two lines of authority would complete 6 hours in LH, 6 hours in PC and 3 hours in LRE, the remaining hours can be taken from any credit category.*

### EXEMPTIONS

- Non-residents are not required to complete Connecticut continuing education. All states currently have continuing education requirements in place. License compliance data is sent to the state of Connecticut directly.
- Producers licensed only for travel and credit are not required to complete continuing education.

### REPORTING CREDITS

- Cape is required to report your successfully completed continuing education credits to Sircon within 15 calendar days of course completion.
- You will receive a certificate of completion from Cape for each course. Certificates are for your records only - do not send them to the state. Licensees can log onto [www.sircon.com](http://www.sircon.com) to view their current continuing education transcript.

Contact Sircon for info on credits already earned.  
800-420-5644 • [www.sircon.com](http://www.sircon.com)

## INTERACTIVE ONLINE COURSES

ONLY \$6/CREDIT • PASS THEN PAY

Complete your entire CE requirement with one  
24 credit self-study course for only \$59!

• **ONE COURSE** • **ONE TEST** • **ONE LOW PRICE AND EARN 24 CREDITS!!!**

800-320-4955 • [www.capeschool.com](http://www.capeschool.com)



**Former Students Get 20% Off Classroom Tuition**

Questions? 1-800-320-4955

[www.capeschool.com](http://www.capeschool.com)

FAX 888-303-1828



# CT Registration Form – 2010

Please read all rescheduling and refund policies prior to registration.

All courses have an intermediate difficulty level. Approved by the State of Connecticut Insurance Department for insurance producer continuing education credit. Sponsor 10732.

## CLASSROOM TUITION

Credit Hours	Former Students 20% Off	Regular Tuition
24	\$156	\$195
20	\$144	\$180
16	\$132	\$165
12	\$100	\$125
8	\$ 68	\$ 85
4	\$ 36	\$ 45

Tuition does not include Sircor's \$3.75/course filing fee. \*Early Bird disc. expires 4-5-10. Offers may not be combined.

## PERSONAL INFORMATION

**Mail:** Cape Processing Center, PO Box 169, Buckingham, VA 23921

**Fax:** 888-303-1828 (credit card only)

Soc.Sec.#: \_\_\_\_\_ (your student #)

License.#: \_\_\_\_\_ Exp. \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone(day): \_\_\_\_\_ Fax #: \_\_\_\_\_

Firm: \_\_\_\_\_

Email Confirmation Address: \_\_\_\_\_

## CLASSROOM COURSES

Please fill in desired location(s) & date(s) below. (FD=Full Day)

LOC. DATE

LH 1 FD Suitability Issues, 8 cr. \_\_\_\_\_

LH 2 AM Addressing Sr. Needs, 4 cr. \_\_\_\_\_

PM Medicare, Medicare Supp. 4 cr. \_\_\_\_\_

PC 1 FD Basics of E&O, 8 cr. \_\_\_\_\_

PC 2 AM You're Not Me!, 4 cr. \_\_\_\_\_

PM Loss Prevention, 4 cr. \_\_\_\_\_

PC 3 AM Auto Coverage, 4 cr. \_\_\_\_\_

PM Flood Insurance, 4 cr. \_\_\_\_\_

## PAYMENT INFORMATION

Check (to Cape)  Visa  MC  AmEx  Disc

CC#: \_\_\_\_\_ Exp \_\_\_\_\_

Cardholder name (print): \_\_\_\_\_

CC Address \_\_\_\_\_

\_\_\_\_\_ Zip: \_\_\_\_\_

Signature: \_\_\_\_\_

### SHIPPING

Please add a flat fee of \$6.00 for the first book (\$1 for each additional book) if ordering written self-study courses. Shipping fees are non-refundable.

2010-1

Tuition \$ \_\_\_\_\_

Shipping (see box at left) \$ \_\_\_\_\_

Sircor Filing Fees (\$3.75/course) \$ \_\_\_\_\_

Total Amt Due \$ \_\_\_\_\_

## ONLINE SELF-STUDY COURSES

Interactive Online Courses at [www.capeschool.com](http://www.capeschool.com)  
Only \$6/cr.! ~ Choice of 12 Courses including Flood Ins.  
Training - meets FEMA & NFIP requirement.

## SELF-STUDY COURSES & TUITION

The courses selected below will be mailed with a sealed examination pack.

**BEST VALUE!**

- 24 cr. (LRE-3, FLD-3, LH-9, PC-9) General Ins. Digest I .....\$59
- 24 cr. (LRE-6, LH-9, PC-9) General Insurance Medley .....\$59
- 24 cr. (LRE-3, PC-21) Property/Casualty Gallery .....\$59
- 24 cr. (LRE-3, FLD-3, PC-18) Property/Casualty Gallery IV ....\$59
- 24 cr. (LRE-3, LH-21) LH Gallery I .....\$59
- 24 cr. (LRE-3, LH-21) LH Gallery IV.....\$59
- 16 cr. (LRE-3, LH-13) Life & Health Medley .....\$49
- 16 cr. (LRE-3, LH-13) LH Collection: Focus on Medical Coverage .....\$49
- 16 cr. (LRE-10, PC-6) PC Medley .....\$49
- 16 cr. (LRE-3, PC-10, FLD-3) PC Collection: Focus on Pers. Cvrng. ....\$49
- 13 cr. (LRE-3, LH-5, PC-5) Market Conduct/Agent Blunders .....\$49
- 13 cr. (LRE-2, PC-11) PC Primer & Practices .....\$49
- 11 cr. (LRE-3, LH-4, PC-4) Insurance Digest I .....\$49
- 11 cr. (LH-11) LAH Skills & Practices .....\$49
- 10 cr. (LRE-1, LH-5, PC-4) Insurance Digest II .....\$49
- 9 cr. (LRE-1, LH-8) 10 New Habits of Responsible LTC Ins. Agts. ....\$49
- 9 cr. (LRE-2, PC-7) Identity Theft Insurance .....\$49
- 9 cr. (LRE-2, PC-7) Title Insurance A to Z .....\$49
- 8 cr. (PC-8) Auto Insurance Coverage .....\$39
- 8 cr. (LH-8) Disability Income Insurance .....\$39
- 8 cr. (PC-8) Errors and Omissions Insurance .....\$39
- 8 cr. (LH-7, PC-1) Financial Planning: Focus on the Estate .....\$39
- 8 cr. (LRE-3, PC-5) Homeowners Insurance Coverage .....\$39
- 8 cr. (LH-8) Life Insurance Fundamentals .....\$39
- 8 cr. (LRE-1, LH-7) Long Term Care .....\$39
- 8 cr. (LRE-4, LH-4) Managed Care Plans .....\$39
- 8 cr. (LRE-3, PC-5) Understanding Liability Coverage.....\$39
- 8 cr. (LRE-6, LH-2) Underwriting: Write It Right .....\$39
- 7 cr. (LRE-7) Administrative Simplification .....\$39
- 7 cr. (PC-7) Risk Management .....\$39
- 7 cr. (LRE-3, PC-4) Workers Compensation .....\$39
- 6 cr. (LRE-3, LH-2, PC-1) Everyday Law for Ins. Agents .....\$39
- 6 cr. (LRE-2, LH-4) Group Insurance Concepts .....\$39
- 6 cr. (LH-3, PC-3) Ins. Fraud - Problems & Preventions .....\$39
- 6 cr. (LRE-1, LH-5) Key Business Needs Insurance .....\$39
- 6 cr. (LH-6) Long Term Care: Addressing Senior Needs .....\$39
- 5 cr. (LRE-2, PC-3) Problems in Title Insurance .....\$39
- 5 cr. (PC-5) Protecting Your Business .....\$39
- 5 cr. (LRE-3, LH-2) Retirement Planning .....\$39
- 4 cr. (LRE-4) Ethics: A Practical Guide .....\$29
- 4 cr. (LRE-4) Ethics for the Field of Insurance .....\$29
- 4 cr. (LH-4) Equity Index Annuities .....\$29
- 4 cr. (LH-3, PC-1) Insurance as a Social Instrument .....\$29
- 4 cr. (LH-4) Understanding Annuities & Mutual Funds .....\$29
- 3 cr. (FLOOD-3) Building A Strong Foundation with .....\$29  
Flood Insurance (Fulfills NFIP/Flood Requirement)
- 3 cr. (LRE-3) Charitable Remainder Trust.....\$29
- 3 cr. (LH-3) Consumer Driven Healthcare .....\$29
- 3 cr. (FLOOD-3) Flood Insurance Training for .....\$29  
Insurance Agents (Fulfills NFIP/Flood Requirement)
- 3 cr. (LH-3) Variable Insurance Products .....\$29
- 2 cr. (LH-2) Introduction to 401(k) Plans.....\$29
- 2 cr. (LH-2) Key Employee Insurance .....\$29
- 2 cr. (LH-2) Medicare Part D.....\$29

Complete your entire CE requirement with one course!

**Only \$59**



General Insurance Digest I, 24 credits  
General Insurance Medley, 24 credits  
Life/Health Gallery, 24 credits  
Life/Health Gallery IV, 24 credits  
Property/Casualty Gallery, 24 credits  
Property/Casualty Gallery IV, 24 credits

• **ONE COURSE** • **ONE TEST** • **ONE LOW PRICE AND EARN 24 CREDITS!!!**

Available in written and online.

**800-320-4955 • www.capeschool.com**

Click: Insurance, CT, CE Self Study Courses

**Calling all Cape School Former Students. 20% OFF Classroom Tuition!**



Telephone 800-320-4955

www.capeschool.com

### **Attention Managers:**

Purchase large blocks of credits for your employees at discounted prices. Credits will be deducted as they are used.

Call **1-800-320-4955** for details.

### **Private In-House Seminars**

*- Custom-made CE by Cape School -*

Everyone needs CE!

Why not have Cape come to you?  
We will customize seminars for your group of agents at dates and times convenient for you at special rates!

*Call our office for more information on  
Cape's Private In-House Seminars:*

**1-888-729-8248**

### **Cape School Policies**

**TO PRE-REGISTER:** Registration must be accompanied by payment in full. Complete the attached registration form and mail (check or credit card) or fax (credit card only) to our office so we receive it at least 5 business days before your first class session. This will enable you to receive your course certificate on class-day. You may register by phone or online with a credit card. Include your fax number or email and Cape will send you a confirmation of registration, time permitting. Walk-in registrants (space available) must pay tuition plus a \$20 surcharge by check or credit card (no cash accepted) at the start of class.

**RESCHEDULE:** Fees apply per person per event. A \$20 reschedule fee will be waived if Cape receives notification at least 1 business day prior to the scheduled seminar. All "no-shows" will be charged a \$20 fee to reschedule. There are no refunds for "no-shows". Note: To reschedule from distance learning to classroom, all distance learning materials must be returned to Cape in unused and saleable condition with a request to reschedule.

**CANCELLATIONS:** Cape reserves the right to cancel classes due to circumstances beyond our control.

**REFUNDS:** Refunds apply to tuition fees only and are per person per event. Shipping fees are non-refundable. A refund request must be received in our office 1 business day prior to the start of class. All refunds are subject to non-refundable administrative fees: \$25 fee for CE classes and \$50 fee for Pre-license classes. These fees will remain on your account for one year and may be applied to future seminars offered by Cape. Pre-license materials are non-refundable. There are no refunds for "no-shows".

**CERTIFICATES:** Normally certificates are given after each class to students who have registered 5 business days in advance. If not received in class, certificates will be mailed, faxed, or emailed.

**FEES:** Returned Check Fee - \$25; Non-Refundable fee for CE refunds - \$25; Non-Refundable fee for prelicense refunds - \$50; Replacement Certificates - \$10; Same Day Grading - \$18; Walk-in Fee - \$20; Reschedule fee for all "no-shows" - \$20. NO REFUNDS for "No-Shows".

**FILING FEES:** Fees apply only if Cape is charged by your state. The fees are subject to change and are beyond our control.

### **Questions?**

Call Cape for course information: 800-320-4955. Call Sircon for information on credits earned: 1-800-420-5644 or www.sircon.com.