



Cape Real Estate CE  
A New York Company

Cape School, 250 West 57th St., Suite 2232, NY, NY 10107

## January-July 2012 CE Schedule

**Former students get 20% off everything!**  
*It's our way of saying Thanks.*

## 22.5 credits Interactive Online Self-Study

NEW STUDENTS - \$89

FORMER STUDENTS - ONLY \$71.20

### A Few Reasons Why Cape School is the Best:

- **FREE** Cape self-study exam monitoring at our classroom locations.
- **More choices** with Cape School: classroom & online courses.
- **Our prices**, products and service will not be beat.
- **20% off** everything for Former Students.

**tel: 212-226-8360**

**fax: 212-226-8309**

**www.capeschool.com**

## NY REAL ESTATE REGISTRATION FORM

*Please read registration and refund policies prior to registration.*

**ONLINE:** www.capeschool.com    **FAX TO:** 212-226-8309 or 800-531-0266

**MAIL TO:** Cape School, 250 West 57th St., Suite 2232, NY, NY 10107

Lic./Registration #(s) [Ex: 40 BA 1234567] \_\_\_\_\_ Exp. \_\_\_\_\_

Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip: \_\_\_\_\_

Tel. (day) \_\_\_\_\_ Fax # \_\_\_\_\_

Company \_\_\_\_\_

Email Address \_\_\_\_\_  Email Confirmation

How did you hear about Cape?  Mail  Fax  DOS  Frmr Stdnt  Inet  Firm  Friend  
 Other \_\_\_\_\_

### CE Classroom *Fill in locations & dates. Total # of Class credits* \_\_\_\_\_

Loc \_\_\_\_\_ Date \_\_\_\_\_

Loc \_\_\_\_\_ Date \_\_\_\_\_

Loc \_\_\_\_\_ Date \_\_\_\_\_

### CE Self-Study *Must register online at www.capeschool.com.*

**Payment**     Check (to Cape)     Visa     MCard     AmEx     Disc

**NOTE:** Refunds are subject to a non-refundable \$25 administrative fee. See policies for details.

Total # Class credits \_\_\_\_\_ Amt. enclosed \$ \_\_\_\_\_

CC# \_\_\_\_\_ Exp. \_\_\_\_\_

Cardholder name (print) \_\_\_\_\_

CC Holder Address \_\_\_\_\_

CC Holder Zip Code \_\_\_\_\_

Signature \_\_\_\_\_

# License Renewal - Classroom



Take a full day, 9am to 5pm, for 7½ credits.  
3 days = 22½ credits!

**Take 3 Days - Any location! Any order!**

**ALL COURSES ARE  
NEW YORK STATE APPROVED!!!**

Sponsor #364

<b>K DAY:</b> 9am - 5pm ... * Cultural Diversity and Real Estate Brokerage, #M-6433, 7½ cr.
<b>L DAY:</b> 9am - 5pm ..... * Ethics and Fair Housing Update, #M-6614, 7½ cr.
<b>Q DAY:</b> 9am - 5pm ..... Taxation From a Real Estate Perspective #M-9819, 7½ cr.
<b>R DAY:</b> 9am - 5pm ... * Rules and Regs- A Must Know for RE Agents, #M-9818, 7½ cr.
<b>S DAY:</b> 9am - 5pm ..... Understanding Foreclosures, #M-9798, 7½ cr.
* Satisfies NY Fair Housing requirement.

**CLASSROOM ATTENDANCE:** Class starts at 9am. Walk-in registration starts at 8:30am. There is a \$20 processing walk-in fee if you are not pre-registered. (Check or credit card only. Cash will not be accepted.)

Midtown Manhattan		Westchester	
Cape Classroom, 250 W. 57th St, Suite 2032 (Corner of Broadway), NY, NY 10107		Hampton Inn White Plains 200 Tarrytown Rd, Westchester, NY 10591	
Fri., Jan. 20 - K	Fri., May 11 - R	Wed, Jan. 11 - L	Thur., May 3 - Q
Fri., Jan. 27 - Q	Fri., May 25 - L	Wed, Jan. 25 - R	Thur., May 17 - L
Tues., Feb. 14 - L	Mon., June 4 - S	Tues., Feb. 7 - Q	Mon., June 11 - S
Tues., Feb. 28 - R	Mon., June 18 - K	Tues. Feb. 21 - K	Mon., June 25 - K
Wed, Mar. 7 - S	Tues, July 17 - L	Wed, Mar. 14 - L	Tues., July 10 - L
Wed, Mar. 21 - K	Tues., July 31 - Q	Wed, Mar. 28 - S	Tues., July 24 - R
Thur., Apr. 12 - Q		Fri., Apr. 6 - K	
Thur., Apr. 26 - L		Fri., Apr. 20 - R	

## Former students get 20% off!

Credits	Regular Tuition	Former Students - 20% Off
7.5	\$ 75	\$ 60
15	\$160	\$128
22.5	\$175	\$140

# License Renewal - Self-Study Online



## Interactive Online Courses

All continuing education credits in New York may be done by self-study, or you may combine self-study with classroom. Cape has self-study interactive online courses approved by the New York State Department for the full 22½ credits required. Cape offers two different styles of self-study. Courses are available online. The courses are well organized, user-friendly, and interactive. All course work is done on the computer. All courses are approved for renewal of Salesperson and Broker's licenses.

### TYPE 1A - Best Value!

New students - complete your CE for \$89. Former Students - Only \$71.20.  
You must prepay to receive this best value price. Check our website for complete details.

APPROVAL NUMBER	COURSE TITLE	CREDITS	REGULAR PRICE	FORMER STUDENT PRICE
M-8421	Commercial Real Estate - Developing Building & Management of the Investment	8.0	\$48	\$38.40
M-8494	Commercial Real Estate: Economics, Marketing, Contracts & Investment Risks	6.5	\$40	\$32.00
M-8422	Commercial Real Estate - Acquiring and Selling the Investment	6.0	\$37	\$29.60
M-8933	Environmental Hazards: What Every Professional Should Know	6.0	\$37	\$29.60
M-9481	Understanding Short Sales	4.0	\$29	\$23.20
M-6901	Cultural Diversity & Real Estate Brokerage	3.0	\$25	\$20.00

### TYPE 1B Not eligible for best value pricing or former student discount.

APPROVAL NUMBER	COURSE TITLE	CREDITS	PRICE
M-6549	Fair Housing in America	12	\$75
M-6548	Nuts and Bolts of Escrow	12	\$75
M-6547	Investment Property Analysis	8	\$50
M-6546	Recognizing Real Estate Red Flags	6	\$40

## CAPE POLICIES

**TO PRE-REGISTER:** Registration must be accompanied by payment in full. Complete the attached registration form and **MAIL** (check or credit card) or **FAX** (credit card only) to our office so we receive it at least 5 business days before your first class session. This will enable you to receive your course certificate on class-day. You may register by **PHONE** with a credit card. *Include your email and Cape will send you a confirmation of registration.* There is a \$20 walk-in fee if you are not pre-registered.

**SCHEDULING:** When you pre-register you may schedule all of your courses for a definite date and location, or schedule part now and the rest later. When paying for courses "to be scheduled later" please place **TBS** in the *location* and *date* lines on the registration form on reverse. We will hold these until you decide on a definite date and location. There is a \$20 walk-in fee if you are not pre-registered.

**RESCHEDULE:** Seminars may be rescheduled (space available) with no penalty if Cape is notified in our office one business day prior to the scheduled seminar. "No shows" are allowed one (1) opportunity to reschedule with a \$20 reschedule fee. There are NO refunds for "No Shows".

**CANCELLATIONS:** Cape reserves the right to cancel classes due to circumstances beyond our control.

**REFUNDS:** Requests for refunds must be received in our office one business day prior to the start of class. A \$25 non-refundable administration fee will remain on your account for one year and may be applied to future seminars offered by Cape.

**CERTIFICATES:** Certificates are given after each course. There is a \$10 charge for replacement certificates. Walk-Ins will receive their certificate in the mail.